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Metalworking Case Study
 Oberg Industries
 Cost Savings

Metalworking Case Study

DOCUMENTED COST SAVINGS: **\$1,374.58**



PRODUCT CATEGORY: **Coolant**

REALIZED: **Cost Savings**

SUPPLY PARTNER:



CUSTOMER PROFILE

Oberg Industries is a global contract manufacturer producing precision machined and stamped metal components, tooling and assemblies for some of the world's most recognized companies. Through ingenuity and collaboration, Oberg Industries develops unique solutions to give customers a competitive advantage with improved precision, efficiency, and output. With five advanced U.S.-based manufacturing facilities, Oberg Industries provides flexible capacity and the latest equipment to meet the most challenging production demands.

THE OPPORTUNITY

Oberg recently invested in a state-of-the-art CNC machine valued in the millions of dollars. To get up and running, the new machine required premium coolant for optimal performance. Stellar representative Ryan Sappe identified an opportunity to utilize Master Fluid Solution's DMG 210 "First Fill No Bill" promotional offer, which provided a free 54 gallon drum that when diluted is 600 gallons of coolant at no cost to Oberg Industries.

SOLUTION

Over a month-long process, Stellar coordinated with Master Fluid Solutions to provide the no-cost first fill, saving Oberg \$1,374.58 while ensuring the new machine operated efficiently.

RESULT

The DMG 210 Master Fluid Solutions promotion provided Oberg Industries Documented Cost Savings (DCS) of \$1,374.58, further solidifying Stellar's long-standing partnership as a trusted advisor with Oberg Industries through proactive support and innovative solutions. Stellar's ongoing dedication has also found other opportunities to provide additional DCS to Oberg Industries, including providing improved tooling solutions including drill conversions, regrinding versus purchasing new, and special pricing opportunities. As business and production opportunities arise, Stellar continues to provide cost-saving initiatives and strengthen supplier relationships, ensuring Oberg's continued success.

STELLAR



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STELLAR



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Sustaining win-win partnerships for Stellar value.

STELLARINDUSTRIAL.COM